

Inside the Network



A Proven Approach to Help Businesses Survive and Grow

The Business Resource Network (BRN) uses a unique approach to help businesses survive and grow. The BRN works closely with businesses to identify and access a host of business services with as little red tape as possible. The BRN currently operates in 16 counties in Ohio, including Adams, Brown, Pike & Scioto Counties.

A collaboration of chambers of commerce, workforce and economic development organizations, universities, career & technical centers, state and local government agencies, the BRN partnership targets businesses with growth potential as well as those facing challenges. It then conducts in-depth interviews with the owners and managers of the businesses.

After learning a business's goals and the obstacles it may be facing, BRN Partners present the business with a package of suggested incentives, technical assistance, training and other programs designed specifically for that business.

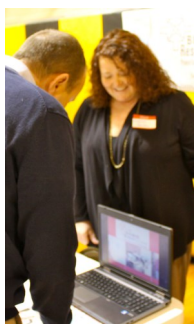
This all happens through a single point of contact—the BRN Account Executive—assuring tight coordination of services and minimal bureaucracy. There is no charge for the interview and proposal and many services are available at no cost.

Once the business chooses the programs and services it wants to pursue, the BRN Account Executive continues to work with the business and participating BRN Partners over time to deliver quality services and identify new ways to assist the business.

Visit the BRN on the web at www.thebrn.net

The Business Resource Network (BRN) serving Adams, Brown, Pike & Scioto Counties is creating POWERFUL PARTNERSHIPS that work together as a team to share ideas and leverage resources to build STRONGER BUSINESSES.

BRN at ABCAP Business Expo



The Adams Brown Community Action Program's (ABCAP) Biz Expo, which was put on by ABCAP's

Business Development Organization and the U.S. Small Business Administration (SBA) took place on December 6, 2013 in Georgetown, Ohio.

The BRN was represented by Dan Mault, Crystal Keaton, Brent Barrett, Angie Jamison, and Jill Layne. We were able to staff a table to speak with local business attendees and also gather information from other service providers who may become partners or at least spread the word about the BRN. Jill Layne, Account Executive for Brown County also provided a BRN seminar to attendees. Other BRN partners presented seminars as well: Southern State Community College/Enterprise Center, The OSU South Centers/Business Programs, U.S.D.A./Rural Development,

and Workforce Connections of Adams Brown Counties. We look forward to participating again next year in the ABCAP Expo. If you would like more information on the BRN or our partners please visit www.thebrn.net or contact Dan Mault, Business Manager at (740) 351-1192 or dmault@workforceconnections.biz.

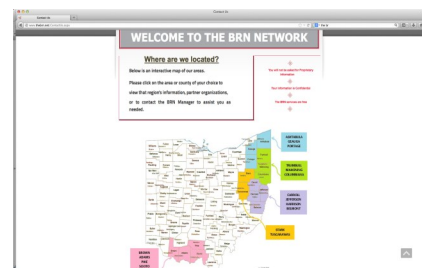
Vision Statement

Enrich Communities by Building Stronger Businesses.

Check out our new updated website at www.TheBRN.net. The site is continuously being updated with new information on the BRN and the services being provided by the Network. The new improved site welcomes visitors with a brief description of the BRN and includes our Mission & Vision statements.

Visitors can click on "How It Works" to learn about the BRN's 3-step process. They can also click on "Contact Us" to find their local Account Executive and to view a complete list of BRN Partners. Links are provided to our partners' sites as well. Under the "News/Announcements" visitors will find our newest brochures, newsletters, and informational videos. They will also find testimonials, news articles, and any other press/media information on the BRN. We have also included a "FAQ" section to answer those frequently asked questions about the BRN and it's services.

Check Us Out



Mission Statement

To help regional businesses thrive, grow & create jobs by bringing a strategic & collaborative approach to solving their problems & expanding their opportunities. This client-centered approach transcends individual programs & red tape to focus on meeting the complete business service needs of the client & delivering measurable results to our clients and communities.

3 New Partners Join BRN

The Business Resource Network recently welcomed three new partners, Community Action Committee of Pike County/Family Health Centers, Pike County General Health District, and USDA/Rural Development. This brings the total number of BRN partners to 39.

Family Health Centers

Jackson • Piketon • Portsmouth • Waverly • West Portsmouth

Family Health Center brings to the BRN assistance with navigating the Affordable Care Act. The agency can assist with the Outreach and Enrollment for the Affordable Care Act. In Addition, Family Health Centers can help employees and other individuals sign up for insurance coverage through the Health Insurance Marketplace and answer any questions they might have.



The Pike County General Health District has many roles within the community that are required by Ohio law: Inspection of food service operations, swimming pools, campgrounds, manufactured home parks, and sewage systems. The health district provides education on child development, smoking cessation, arthritis, disease management, and other health topics that may be valuable to businesses and employees.



USDA/ Rural Development can assist lenders and rural businesses to help them meet the credit needs of the businesses. USDA programs are designed to encourage job growth and job savings while furthering the economic development of the rural area. USDA offers the Business & Industry Loan Guarantee Program which can assist companies in financing the purchase of real estate & improvements, purchase of machinery & equipment, provide term working capital or debt refinancing. Rural Energy for America Program grants and loan guarantees are available to small rural for-profit businesses seeking assistance for renewable energy installations projects or energy efficiency improvement projects.

BRN Partners

- Adams. Co. Chamber of Commerce
- Adams Co. Economic & Community Development
- Adams Co. Commissioners
- Adams Co. Dept. of Job & Family Services
- Adams Brown Co. Economic Opportunities, Inc.
- Adams Brown Co. Economic Opportunities.-Business Development
- Brown Co. Chamber of Commerce
- Brown Co. Commissioners
- Brown Co. Economic Development
- Bureau of Workers Compensation
- Community Action Committee (CAC) of Pike County
- CAC of Pike Co.-Business Development
- CAC of Pike Co.-Family Health Center
- Community Action Organization of Scioto Co., Inc.
- City of Portsmouth
- Disability Employment Initiative
- Joint Economic Development Initiative for Southern Ohio
- Ohio Dept. of Job & Family Services/Region 4
- Pike Co. Career Technical Center/ABLE
- Pike Co. Economic Development
- Pike Co. General Health District
- Portsmouth Area Chamber of Commerce
- Scioto Co. ABLE
- Scioto Co. Career Technical Center
- Southern Ohio Diversification Initiative (SODI)
- Southern Hills Career Technical Center
- Southern State Community College
- Southern State Community College/Enterprise Center
- The OSU South Centers/Business Programs
- U.S.D.A./Rural Development
- Village of Georgetown
- Village of New Boston
- Village of Peebles
- Village of Seaman
- Village of West Union
- Workforce Development Area 1/Ohio Means Jobs of Adams, Brown, Pike & Scioto Counties