

Vision Statement: Enrich Communities by Building Stronger Businesses.

A Proven Approach to Help Businesses Survive and Grow

The Business Resource Network (BRN) uses a unique approach to help businesses survive and grow. The BRN works closely with businesses to identify and access a host of business services with as little red tape as possible. The BRN currently operates in 16 counties in Ohio, including Adams, Brown, Pike & Scioto Counties.

A collaboration of chambers of commerce, workforce and economic development organizations, universities, career & technical centers, state and local government agencies, the BRN partnership targets businesses with growth potential as well as those facing challenges. It then conducts in-depth interviews with the owners and managers of the businesses.

After learning a business's goals and the obstacles it may be facing, BRN Partners present the business with a package of suggested incentives, technical assistance, training and other programs designed specifically for that business.

This all happens through a single point of contact—the BRN Account Executive—assuring tight coordination of services and minimal bureaucracy. There is no charge for the interview and proposal and many services are available at no cost.

Once the business chooses the programs and services it wants to pursue, the BRN Account Executive continues to work with the business and participating BRN Partners over time to deliver quality services and identify new ways to assist the business.

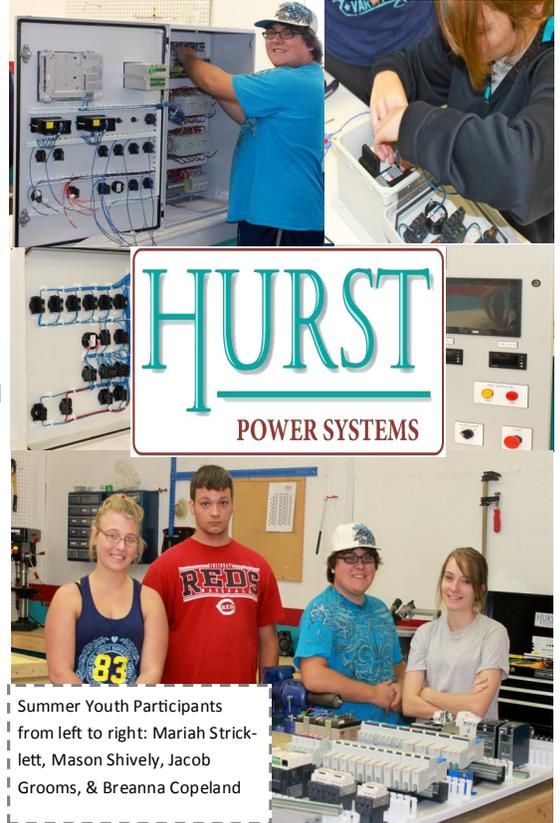
Visit the BRN on the web at www.thebrn.net

Hurst Power Systems Expanding in New Facility

Hurst Power Systems, a Controls and Automation firm that offers custom designs to meet the needs of manufacturers by customizing options and meeting budget restraints. Hurst Power Systems started out of a small garage in Mt. Orab, Ohio and is rapidly expanding and has relocated to a multi-building facility in Pan Handle, OH. The company has surpassed their sales goals and projections for the next two years are very favorable. The company has grown from a one-man show to eight full time employees and four TANF / Summer Youth participants during the 2014 summer. The company intends to hire six more full time employees before the end of the year.

Chris Hurst (owner) is a young progressive entrepreneur. Chris spent 10 years serving in the Navy performing highly technical duties in various positions from 2000-2010. Chris continued his pursuits in the technical field by completing his Bachelor of Electrical Engineering at Texas State College, followed graduate school in Aeronautical Engineering at Texas State. Chris has a passion for perfection in the design of control panels being produced by the company.

Current projects involve highly sophisticated control systems that operate diesel power generators. The generators ensure many of world's largest companies technical infrastructure will be powered in case of catastrophic collapse of the nation's power grid.



Summer Youth Participants from left to right: Mariah Stricklett, Mason Shively, Jacob Grooms, & Breanna Copeland

BRN Partners

Adams Co. Commissioners

AEP Ohio

Brown Co. Chamber of Commerce

Bureau of Workers Compensation

CAC of Pike Co.-Family Health Center

Disability Employment Initiative

Pike Co. Career Technical Center/ABLE

Portsmouth Chamber of Commerce

Shawnee State University

Southern Ohio Port Authority

U.S.D.A./Rural Development

Village of Georgetown

Village of Seaman

Adams Co. Chamber of Commerce

Adams Co. Dept. of Job & Family Services

Adams Brown Co. Economic Opportunities.-Business Development

Brown Co. Commissioners

Community Action Committee (CAC) of Pike County

Community Action Organization of Scioto Co., Inc.

Ohio Dept. of Job & Family Services/Region 4

Pike Co. Economic Development

Scioto Co. ABLE

Southern Hills Career Technical Center

Southern Ohio Procurement Outreach Center

Southern State Community College/Enterprise Center

Village of New Boston

Village of West Union

Adams Co. Economic & Community Development

Adams Brown Co. Economic Opportunities, Inc.

Brown Co. Economic Development

CAC of Pike Co.-Business Development

City of Portsmouth

Joint Economic Development Initiative

Pike Co. General Health District

Scioto Co. Career Technical Center

Southern Ohio Diversification Initiative (SODI)

Southern State Community College

The OSU South Centers/Business Programs

Village of Peebles

Workforce Development Area 1/Ohio Means Jobs of Adams, Brown, Pike & Scioto Counties

Meet our New Staff Members!

Polly Oliver, Account Executive For Pike County



Polly has been employed in the past as a Travel Coordinator and worked up to an Executive Office Assistant. She loves challenges and knowing that she accomplished the designated tasks. A few of Polly's professional accomplishments include coordinating meetings and seminars, greeting elite clientele, working with international guests with franchise opportunities, customer services, human resource duties and office professionalism.

Polly and her husband, Teddie, live in Beaver, Ohio. They have two grown children, Angela and Teddie and 3 grandchildren. Polly enjoys taking motorcycle rides, exercising and spending time with her family.

Polly can be contacted at poliver@pikecac.org or at (740) 289-2371

Polly Oliver is the new Pike County Account Executive, with 17 years of experience working in the private-for-profit business sector. Polly became familiar with Business Resource Network through her previous employer and was impressed with what The Network has to offer local businesses.

Darwin Layman has joined the Business Resource Network, a division of ABCAP. Darwin will be representing Brown County for the network and has an office located at the Ohio Means Jobs facility in Winchester, Ohio.

Darwin owned businesses in the area for several years, including computer consultation, training, sales, and repair, child care, and health and fitness.

Darwin grew up in the community and graduated from Western Brown Sr. High and attended the University of Cincinnati College of Applied Science. Darwin has attended multiple small business seminars and trainings on business development, management, and operations.

Darwin's expertise is in operations management in \$50 million plus sales environments. Darwin has been recognized by his former employers as a resource for problem solving, innovation, performance evaluation, cost / expenditure analysis, human resource interaction, and team building.

Darwin moved to Dallas, TX to pursue avenues outside of self-employment and recently returned to Mt. Orab, where he raises his two sons Mason and Jackson with his wife Melissa. Darwin is a member of the Brown County Chamber of Commerce and participates as an advisor for the Marketing Class at Southern Hills Joint Vocational School. On most weekends you'll find Darwin camping with his family at Lake Waynoka.

Darwin can be contacted at dlayman@omjadamsbrown.org or at 1-800-233-7891.

Darwin Layman, Account Executive for Brown County



Patrick Crone, Account Executive for Adams County



Patrick grew up in the community and graduated from Fayetteville High School and received his Bachelors of Science in Business Administration from the University of Cincinnati.

He is a United States Navy veteran and recently retired from the United States Postal Service after 35 years of service. Patrick's has held many management positions with the Postal Service most recently as Manager of Delivery and Customer Service Programs for the Cincinnati District which included the Metro delivery areas of Cincinnati, Columbus and Dayton as well as the 600 associate offices in Southern Ohio, Northern Kentucky and South Eastern Indiana.

Patrick and his wife Debbie live in Fayetteville, they are very proud of their two sons Zachary and Alex. Zachary is a graduate of Miami University, which he attended on a Navy ROTC scholarship. Zachary is a Commissioned Officer currently attending Navy Aviation Flight School. Alex is a recent graduate of University of Northwestern Ohio.

Patrick can be contacted at pcrone@omjadamsbrown.org at 1-800-233-7891.

Patrick Crone has joined the Business Resource Network, a division of ABCAP. Patrick will be representing Adams County for the network and has an office located at the Ohio Means Jobs Center in Winchester, Ohio.

Mission Statement

To help regional businesses thrive, grow & create jobs by bringing a strategic & collaborative approach to solving their problems & expanding their opportunities. This client-centered approach transcends individual programs & red tape to focus on meeting the complete business service needs of the client & delivering measurable results to our clients and communities.